

## Orbian-Charles River SUPPLY CHAIN FINANCE PROGRAM

### Receive Early Payment on Your Approved CRL Receivables

By partnering with Charles River, Orbian is able to offer you the opportunity to sell your Charles River receivables and receive early payment.

#### CHOOSE YOUR ACCOUNT TYPE

**Auto-Discount Account:** You will not have to login to the Orbian System in order to initiate payment. All CRL receivables will be automatically purchased by Orbian and paid within 3 days of invoice approval.

**Auto-Schedule Discount Account:** You will not have to login to the Orbian System in order to initiate payment. All CRL receivables will be automatically purchased by Orbian on your selected payment date (e.g. day 30 or 45 after invoice submission) up to 5 days prior to actual payment date.

**Manual-Discount Account:** Requires that you login to the Orbian System to view and select which CRL invoices you would like to sell and when you want them paid. If you do not sell your receivables, your company will be paid the full amount due on the payment due date provided by your CRL procurement contract. 15 bps upcharge for manual.

#### Benefits of Auto & Auto-Schedule Accounts:

- **AUTOMATION** - Charles River invoice approval automatically triggers a Payment Instruction to Orbian and sends you an email notification
- **VISIBILITY** - Your email notification contains payment details and planned settlement date, which you can also access online in the Orbian System

If you elect to sell your Charles River receivables, Orbian will purchase approved invoices in an **all-cash, non-recourse, true sale transaction**. You will receive cash proceeds in as few as 3 days of invoice approval by Charles River. There are no setup costs to enroll in the Orbian-Charles River SCF Program. If you choose to sell your Charles River receivables in exchange for early payment there is a discount charge based on your annual spend with Charles River (across all business divisions). Discount charges and reference rates are determined as of the day you receive your non-recourse cash payment.

**We offer competitive  
Variable and Fixed Rates  
– Click [here](#) or send an  
e-mail directly to  
[CRLSCF@Orbian.com](mailto:CRLSCF@Orbian.com) to  
request the latest pricing  
schedule**

# BENEFITS OF SUPPLY CHAIN FINANCE



## Increased Cash Flow

Sale of receivables for non-recourse cash improves liquidity, reduces Days Sales Outstanding and improves your debt/equity ratio.



## Earlier Payments

It's your choice. Get paid on every approved invoice within three days automatically or on a chosen payment date, or manually choose particular receivables to sell.



## Reduced Risk

When Orbian purchases your receivables, we assume the risk of non-payment. Your sale of the receivable is an all-cash, non-recourse, true sale.



## Preferred Discount Rates

Based on Charles River's credit strength, you benefit from competitive discount rates to assist with working capital management and growth.



## Streamlined Collections

Take advantage of early payment and automate your collections process, drastically reducing accounts receivable costs.



## Real-Time Reporting

Save time on administrative paperwork by utilizing our web-based reconciliation tools and real-time payment reporting in multiple formats.



## TRANSACTION PROCESS

1. Submit your invoice to Charles River as always. There is no change to your invoicing process.
2. The invoice is approved and uploaded by Charles River to the Orbian System. Once approved, you will have visibility of the approved invoice in the Orbian System including payment date, proceeds, discount calculations, etc.
3. Orbian will purchase all approved CRL receivables automatically within 3 days of invoice approval (*Auto-Discount*); automatically based on the payment date you select (*Auto-Schedule Discount*); or you may choose to sell only certain CRL receivables (*Manual-Discount*).
4. Based on your account type, you will receive early payment on the CRL receivables purchased by Orbian deposited into your designated bank account.
5. If you choose not to sell your CRL receivables, you will receive payment by Orbian into your designated bank account in accordance with your original procurement contract terms.

## JOIN TODAY!

Orbian offers an intuitive, web-based enrollment process with customer service and documentation specialists available to help you with any questions that come up.

Visit [www.orbiansupplier.com](http://www.orbiansupplier.com) and use the **Enrollment Code CRL1000** to login to the Orbian-Charles River Supplier Enrollment website.

Follow the prompts to complete the online application, e-sign our agreement and upload supporting documentation for review.

**If you have any questions, please contact us!**

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**WEB** [www.orbiansupplier.com](http://www.orbiansupplier.com)

  
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